FIRST HAWAII TITLE CORPORATION

YOUR KAMA'AINA CHOICE SINCE 1985



MAUI MARKET UPDATE

SEPTEMBER 2026 VS SEPTEMBER 2025

RESIDENTIAL



MEDIAN SALES PRICE

$1,150,000 (-11.0%)

AVERAGE SALES PRICE

$1,861,394 (+6.1%)

52 HOMES SOLD (-7.1%)

134 MEDIAN DAYS ON MARKET

85 TOTAL NUMBER NEW LISTINGS THROUGH SEPTEMBER 2026

86 TOTAL NUMBER NEW LISTINGS THROUGH SEPTEMBER 2025

-1.2%

TOTAL DOLLAR VOLUME 2026 YTD

$865,591,047

TOTAL DOLLAR VOLUME 2025 YTD

$974,628,530

-11.2%

CONDOMINIUM



MEDIAN SALES PRICE

$660,000 (+1.1%)

AVERAGE SALES PRICE

$984,821 (+4.1%)

72 CONDOS SOLD (+56.5%)

199 MEDIAN DAYS ON MARKET

106 TOTAL NUMBER NEW LISTINGS THROUGH SEPTEMBER 2026

142 TOTAL NUMBER NEW LISTINGS THROUGH SEPTEMBER 2025

-25.4%

TOTAL DOLLAR VOLUME 2026 YTD

$622,144,016

TOTAL DOLLAR VOLUME 2025 YTD

$601,635,588

+3.4%

*Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

FIRST HAWAII TITLE CORPORATION | MAUI TEAM

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RESIDENTIAL YTD SALES VOLUME SEPTEMBER 2026

	Number of Sales			Median Sales Price			Total Dollar Volume		
	2026	2025	%Change	2026	2025	%Change	2026	2025	%Change
CENTRAL									
Kahului	72	61	+18.0%	$1,112,500	$1,100,000	+1.1%	$80,162,116	$66,413,468	+20.7%
Wailuku	91	100	-9.0%	$1,025,000	$1,200,000	-14.6%	$92,046,356	$117,938,826	-22.0%
EAST									
Hana	6	8	-25.0%	$1,750,000	$1,248,750	+40.1%	$10,275,000	$12,535,500	-18.0%
NORTH SHORE									
Haiku	36	47	-23.4%	$1,325,000	$1,497,000	-11.5%	$52,015,408	$71,545,899	-27.3%
Sprecks/Paia/Kuau	14	11	+27.3%	$1,395,000	$1,410,000	-1.1%	$41,966,000	$32,140,000	+30.6%
SOUTH									
Kihei	89	72	+23.6%	$1,230,000	$1,372,500	-10.4%	$126,297,879	$153,499,730	-17.7%
Maalaea	0	1	-100.0%	--	$2,500,000	--	$0	$2,500,000	-100.0%
Maui Meadows	13	13	0.0%	$2,360,000	$2,175,000	+8.5%	$30,945,000	$27,914,996	+10.9%
Wailea/Makena	20	11	+81.8%	$2,900,000	$3,850,000	-24.7%	$66,960,500	$67,865,000	-1.3%
UPCOUNTRY									
Mak/Olinda/Haliimaile	49	58	-15.5%	$1,560,000	$1,365,000	+14.3%	$79,910,165	$80,346,100	-0.5%
Pukalani	21	17	+23.5%	$1,249,000	$1,140,000	+9.6%	$28,633,000	$20,700,000	+38.3%
Kula/Ulu/Kanaio	49	43	+14.0%	$1,530,000	$1,640,000	-6.7%	$89,675,123	$70,376,660	+27.4%
WEST									
Kaanapali	10	14	-28.6%	$3,000,000	$4,450,000	-32.6%	$32,475,000	$63,170,000	-48.6%
Kapalua	5	9	-44.4%	$5,450,000	$7,625,000	-28.5%	$26,339,000	$68,805,000	-61.7%
Lahaina	17	11	+54.5%	$2,475,000	$2,700,000	-8.3%	$58,698,500	$25,920,000	+126.5%
Napili/Kahana/Honokowai	17	22	-22.7%	$1,500,000	$1,790,000	-16.2%	$26,029,000	$72,315,000	-64.0%
LANAI - MOLOKAI									
Lanai	6	5	+20.0%	$672,500	$550,000	+22.3%	$3,774,000	$6,005,000	-37.2%
Molokai	20	22	-9.1%	$491,500	$515,000	-4.6%	$13,769,000	$13,143,600	+4.8%
MAUI SUMMARY	**537**	**527**	**+1.9%**	**$1,219,000**	**$1,300,000**	**-6.2%**	**$865,591,047**	**$974,628,530**	**-11.2%**

CONDOMINIUM YTD SALES VOLUME SEPTEMBER 2026

	Number of Sales			Median Sales Price			Total Dollar Volume		
	2026	2025	%Change	2026	2025	%Change	2026	2025	%Change
CENTRAL									
Kahului	11	9	+22.2%	$150,000	$190,000	-21.1%	$2,341,116	$1,915,000	+22.3%
Wailuku	51	51	0.0%	$592,336	$595,000	-0.4%	$31,030,836	$33,850,510	-8.3%
EAST									
Hana	0	1	-100.0%	$1,875,000	--	--	$1,875,000	$0	-100%
NORTH SHORE									
Haiku	0	0	--	--	--	--	$0	$0	--
Sprecks/Paia/Kuau	0	2	-100.0%	--	$6,087,500	--	$0	$12,175,000	-100%
SOUTH									
Kihei	222	185	+20.0%	$596,000	$675,000	-11.7%	$156,804,916	$152,264,969	+3.0%
Maalaea	14	14	0.0%	$512,500	$624,500	-17.9%	$7,384,500	$8,944,900	-17.4%
Maui Meadows	0	0	--	--	--	--	$0	$0	--
Wailea/Makena	66	57	+15.8%	$2,085,000	$2,500,000	-16.6%	$191,750,999	$184,284,304	+4.1%
UPCOUNTRY									
Pukalani	2	1	+100.0%	$819,500	$782,000	+4.8%	$1,639,000	$782,000	+109.6%
WEST									
Kaanapali	70	51	+37.3%	$1,027,500	$1,152,500	-10.8%	$90,753,249	$82,049,500	+10.6%
Kapalua	11	9	+22.2%	$150,000	$190,000	-21.1%	$2,341,116	$1,915,000	+22.3%
Lahaina	31	23	+34.8%	$657,500	$600,00	+9.6%	$21,399,000	$16,560,000	+29.2%
Napili/Kahana/Honokowai	106	81	+30.9%	$537,500	$610,000	-11.9%	$63,201,400	$55,082,650	+14.7%
LANAI - MOLOKAI									
Lanai	5	1	+400.0%	$2,575,000	$188,000	+1,269.7%	$14,911,000	$188,000	+7,831.4%
Molokai	24	18	+33.3%	$195,000	$209,988	-7.1%	$5,725,000	$3,834,550	+49.3%
MAUI SUMMARY	**620**	**512**	**+21.1%**	**$655,000**	**$702,500**	**-6.8%**	**$622,144,016**	**$601,635,588**	**+3.4%**